

Construction Clients' Group

Procurement & Supply Chain Integration

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(Acting)



NZ TRANSPORT AGENCY
WAKA KOTAHI

New Zealand Government

AGENDA



**What NZTA Wants
Conflicts
Supplier Engagement
What NZTA Does
Recent Initiatives
What More Could NZTA Do?
What More does NZTA Want?
Suggestions & Questions**

What NZTA Wants

Easy Life for PMs

Suppliers to make a Profit

H&S

Value for Money

Best Cost Effective Solution

Predictability – Time, Cost & Quality

No Claims & No Surprises

Suppliers to Emulate NZTA's Customer Focus

Ethos

Subcontractor Control



Quality

The Contract requires the Contractor to do everything in a ‘perfect and workmanlike manner to the satisfaction of Thos. Telford’.

Thomas Telford subsequently changed this to ‘entire satisfaction’ just to be sure!

Conflicts

Low Cost – Best Design
Small Market (Tendering)
Best Supplier - Best Person
Medium Contractors
D&C



Supplier Engagement

Industry Liaison
Programming
ARCG
NZS3910
Partnering
Thomas Telford



What NZTA Does



Procurement Trends
Low Tender Numbers
Tender Costs
Term Contracts
Framework Agreements
Best For Project
Pay on Time
KPIs

Recent Initiatives

Unsustainable Tenders Committee
Price Deviation Adjustment (PDA)
Customer Focus
Relationship Managers
PACE



What More Could NZTA Do?

Supply Chain
More Specific
Whole Life Cost



What More Does NZTA Want?

Resource Issues Want to Know



Risk

As there is no provision for any risks to be carried by the Client; the Contractor carries them all.

Thomas Telford © 1790

Suggestions & Questions

